The Microsoft

Partner Program Guide

for all Microsoft Partners

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This guide describes the Microsoft® Partner Program, including: the basic structure of the program, who should join, an overview of program requirements and benefits, as well as enrollment policies and processes. For more detailed information on membership, refer to the following three additional resources:

- The Getting Started in the Microsoft Partner Program guides are three separate manuals that provide instructions on how to:

    – Enroll, re-enroll, or upgrade your membership.

    – Examine profile questions that you answer as part of your program enrollment.

    – Achieve a Microsoft Competency.

- The Partner Program website provides detailed content on Microsoft Partner Program benefits and Microsoft Competencies.

- The Partner Membership Center online help provides instructions on how to administer and manage the partner account associated with your program membership. You can access this online help once you log in to the Partner Membership Center.

> **TIP: How to Use This Guide**
> Use the **Table of Contents,** displayed to the left of this page, to quickly find the topic you desire. Above the Table of Contents, click **Options**, and then **Wrap Long Bookmarks,** to view the Table of Contents in its entirety.

As the Microsoft Partner Program evolves, this Program Guide will be updated with new and important information. Visit the Partner Program website at https://partner.microsoft.com often to stay up-to-date:

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